



# TRINITY SECURITIES COMPANY LIMITED



## Firm Overview

**Trinity Securities Company Limited.** is one of the Trinity Securities Group. We intend to provide financial advisory service to clients having high business potential. In providing this service, the companies place strong emphasis on the quality of their advice by ensuring that the advice is useful and practical for the clients' financial management, fund-raising or can enhance the clients' business or financial competitiveness. At the same time, the companies try to maintain relationship with the clients for long-term business relation. In this regard, the companies have expertise in providing advice concerning a listing of company on SET, fund-raising activities, merger and acquisition and issuance of fixed income from securitization. In addition, the companies also act as an independent financial advisor of various companies to provide opinions in relation to such companies' engagement in any transactions which can have significant impacts on their shareholders.



## Service

### Investment banking services:

- Provide well-around quality financial services with a team of highly experience and successful investment bankers
- Create value for our clients with the knowledge and connections to perform a wide array of financial advisory services to corporations, state-enterprise and individuals
- Our major product lines include but not limited to:

Short & Long-term Fund Raising	IPO, PO , Issuance of Debt Instrument, etc.
Financial Restructuring	Refinancing, Recapitalization, etc.
Merger & Acquisition	Share Swap, Tender offer, etc.
Financial Due Diligence	Corporate Restructuring, Valuation, etc.
Sponsoring Service	SEC & SET Filing
Securitization	Complete Securitization Services
Others Strategic Business Advisory, Business Plan Development, etc.	



## Experience

### Initial Public Offering

<b>2016</b> Baht 265m  Comanche International Plc. IPO Advisor & Lead Underwriter	<b>2016</b> Baht 216m  Master Kool International Plc. IPO Advisor & Lead Underwriter	<b>2015</b> Baht 424m  S11 Group Plc. IPO Advisor & Lead Underwriter	<b>Baht 1,140m</b>  TPC Power Holding Plc. IPO Advisor & Lead Underwriter
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### Mergers & Acquisitions

<b>2017</b>  Comanche International Plc. Merger & Acquisition Advisor	<b>2016</b>  Thaifoods Group Plc. Merger & Acquisition Advisor	<b>2016</b>  TPC Power Holding Plc. Merger & Acquisition Advisor	<b>2014</b>  Eternal Energy Plc. Acquisition Advisor
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### Financial Advisor

<b>2016</b>  Power Solution Technologies Plc. Acquisition Advisor	<b>2015</b>  UAC Energy Company Limited Investment & Acquisition Advisor	<b>2013</b> - Undisclosed - Beverage Industry Business & Corporate Restructuring Advisor	<b>2012</b>  Thai Polycons Plc. Corporate Restructuring Advisor
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### Independent Financial Advisor

<b>2015</b>  Amalgamation IFA	<b>2014</b>  Connected Transaction IFA	<b>2013</b>  Tender Offer IFA	<b>2013</b>  Disposition of Assets IFA
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## Awards

- 2013 The Company received "Excellent" ranking in Good Corporate Governance from The Institute of Directors Association (IOD)
- 2014 The Company received "Good" ranking in Good Corporate Governance from The Institute of Directors Association (IOD)
- 2015
  - The Company was awarded "SET AWARDS 2015: Outstanding Derivatives House Awards" for its outstanding Securities Company Awards by the Stock Exchange of Thailand.
  - The Company received "The Investor's Choice Awards" From the Thai Investor Association with full 100 point in organizing Shareholders General Meeting at "Excellent and Role Model" level for five consecutive years.



## Contact Us

### TRINITY SECURITIES GROUP

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## Contact person



**Ms. Suthang Khonsilpa**

**Managing Director**

**Telephone number : 02 343 9510**

**E-mail : suthang@trinitythai.com**

### Experience

- Ms. Khonsilpa has 26 years of experience as an investment banker and has been extensively involved in numerous types of deals including financial advisory and debt restructuring cases. Her expertise also includes fund-raising strategy, asset valuation, corporate & capital restructuring and contract & commercial arrangement.
- Her experiences have involved in assisting clients in several fund-raising via IPO such as Thai Rung Union Cars Plc. (TRU), SP Suzuki Plc. (SPSU), Thitikorn Plc. (TK), Pylon Plc, Rasa Plc, Somboon Advance Technology Plc.(SAT), S11 Group Plc. (S11), Masterkool International Plc. (KOOL) and etc. , Ms. Khonsilpa assisted through the process from debt refinancing, private placement (PP) to IPO. She also participated in proving a financial advisory to BBL's largest public offering. In addition, she is a team leader in assisting FIDF on its divestiture of KTB shares and advising Bangkok Commercial Asset Management Co., Ltd (BAM) on their IPO study
- Ms. Khonsilpa has served as a team leader on privatization and several large infrastructure, power, and petrochemical projects, which include National Petrochemical Corp. Plc. (NPC), Thai Olefins Co, Ltd. (TOC), The Bangchak Petroleum Plc. (BCP), and preliminary study for EGAT's privatization.



**Ms. Anong Yuvahong**

**Deputy Managing Director**

**Telephone number : 02 343 9520**

**E-mail : anong@trinitythai.com**

### Experience

- With over 23 years of experiences as a research analyst and investment banker, Ms. Yuvahong has participated in a wide range of financial advisory from developing business plan, merger & acquisition, advising in initial public offering (IPO) and other fund raising tools such as securitization and private placement.
- Ms. Yuvahong's credentials include advising Dhanarak Asset Development Co., Ltd., wholly owned by the Treasury Department, in its Btm 24,000 securitization project, IPOs of Somboon Advance Technology Plc., Pylon Plc., and Rasa Property Plc., TPC Power Holding Plc., Comanche International Plc., etc., PPs of Regional Container Lines along with advising Bangkok Commercial Asset Management on evaluating its financial position and business potential. Credentials on IFA and acquisition include Vinythai, True Vision Plc.

**Highest Educational : MBA (Finance)**

Chulalongkorn University

**Qualification:**

- Certificate of Director Certification Program (DCP),
- Corporate Governance for Capital Market Intermediaries (CGI)

**Professional Experience Last 5 Years**

2013 - Present	Director and Managing Director Trinity Securities Co.,Ltd
2013 - Present	Director and Managing Director Trinity Advisory 2001 Co.,Ltd.
2011 – 2012, 2008 – 2011	Director / Deputy Managing Director - Trinity Securities Co.,Ltd
2011 – 2012, 2001 – 2008	Director / Deputy Managing Director - Trinity Advisory 2001 Co.,Ltd.

**Highest Educational : MBA (Finance)**

Pittsburg University, U.S.A.

**Professional Experience Last 5 Years**

2008 - Present	Deputy Managing Director Trinity Securities Co., Ltd
2009 - Present	Director – Trinity Advisory 2001 Ltd.
2009 - Present	Director Asset Back Holding Co.,Ltd. Director Conduit Management Services Co.,Ltd.
2004 – 2007	Executive Vice President Trinity Advisory 2001 Co.,Ltd.
2001	Vice President Trinity Advisory 2001 Co.,Ltd.