



Maybank Kim Eng Securities (Thailand) Plc.



Firm Overview

Maybank Kim Eng Securities (Thailand) Plc. (MBKET) provides a wide range of services in corporate finance, debt markets, equity capital markets, derivatives, retail and institutional securities broking and research. Our dedication in providing consistent and efficient services has landed us numerous prestigious awards including the International Technology & Operations Bank of the Year by Asian Banking and Finance in 2014. Our securities business is a part of business in MALAYAN BANGKING who operate Finance Institution in Malaysia by hold its shares on Maybank Kim Eng Holdings Singapore 83.50% of shares and has its shareholder structure At present, MBKET is a member of Maybank Group, a leading financial institution with an extensive global network spanning over 20 countries including Singapore, the Philippines, Indonesia and Vietnam

MBKET has granted full licenses from the Ministry of Finance (MOF) including Securities Brokerage, Securities Trading, Securities Underwriting and Investment Advisory as well as a Financial Advisory license granted by The Securities & Exchange Commission of Thailand (SEC).

MBKET's Investment Banking has organized its product line to focus on its business strength and provides full securities services including Financial Advisory Services for listing on the Equity / Equity-linked Capital Market, Debt Capital Market, Financial Advisory and New Instruments.

Our IB team continues to successfully offer a full range of financial services as follows.

Our Products & Services

1. Equity / Equity-linked Capital Market
2. Debt Capital Market
3. Financial Advisory Services
4. Global Wholesale Banking
5. New Instruments



Experience

Mergers & Acquisitions Records

 Singha Estate PLC. 2017 FA on Acquisition & Backdoor Listing of Singha Estate Tender Offer Preparer & Tender Agent	 S Hotels and Resorts Inter 2015 FA on Acquisition of Jupiter Holding Management of 26 Mercure hotels in U.K.	 Singha Estate PLC. 2014 FA on Acquisition & Backdoor Listing of Rasa Plc. Tender Offer Preparer & Tender Agent
 Ayudhya Insurance 2011 FA on Share Valuation of the share acquisition in Ayudhya Allianz C.P.	 Siam Cement Group 2009 FA on Share Valuation of their investment in a Non-listed Company	 Thai Credit Bank 2009 FA on Acquiring of a Leasing Company
 Ocean Life Insurance 2008 Financial Advisor on Joint Venture with Dai-ichi Life Insurance	 PTT 2008 FA on Acquisition Strategy of a listed company	

Independent Financial Advisor

 Big C Supercenter 2017 IFA on Delisting and Tender Offer Agent 3,826 MB	 PTT Global Chemical PLC. 2017 FA on Connected Transaction 26,200 MB	 Berli Jucker 2016 IFA on Acquisition of BIG C Super Center PLC. 208,626 MB
 CP All PLC. 2013 IFA for Acquisition of Siam Makro PLC. 231,000 MB	 Central Pattana PLC. 2012 IFA for Land Leasing from Connected Party	 Officemate PLC. 2012 IFA for the Acquisition of Businesses and Connected Transactions
 PTTCH 2011 IFA on amalgamation of PTTCH and PTTAP	 Kasikorn Bank 2009 IFA on Acquiring Muang Thai Insurance	 Thai Military Bank 2008 IFA on Connected Transaction and T/O Waiver for ING Bank



Experience

Initial Public Offering

 Impact Growth Reit 2014 FA / Lead Underwriter Issue Size: 15,715 MB		
 Buriram Sugar Group Power Plant Infrastructure Fund 2017 FA / Joint Lead Underwriter Issue Size: 3,605 MB	 Mudman PLC. 2017 Lead U/W Issue Size: 1,108 MB	 TPI Polene Power PLC. 2017 Joint FA / Joint Lead U/W Issue Size: 17,500 MB
 Sahakol Equipment PLC. 2016 Joint FA / Joint Lead U/W Issue Size: 1,216 MB	 Netbay PLC. 2016 FA / Lead U/W Issue Size: 160 MB	 Platinum Group PLC. 2015 FA / Lead U/W Issue Size: 5,180 MB
 IMPACT Growth REIT 2014 FA / Joint Lead U/W Issue Size: 15,715 MB	 CPN Commercial Growth Leasehold Property Fund (CPNCG) 2012 FA / Joint Lead Underwriter Issue Size: 4,394 MB	 Dusit Thani Property Fund 2010 FA / Lead Underwriter Issue Size: 4,094 MB
 Bangkok Metro 2006 FA / Lead Underwriter Issue Size: 3,661.24 MB		



Awards

- Best REIT Deal of the Year in Southeast Asia Award 2014. Alpha Southeast Asia - Impact Growth REIT
- Best Broker of Southeast Asia for the year (2015-2017), Alpha Southeast Asia
- Best Securities Company of the year 2017 by Money & Banking Magazine - June 2017
- Best Retail Broker in Thailand (2007-2016), Alpha Southeast Asia
- Best Institutional Broker in Thailand (2007-2016), Alpha Southeast Asia
- Best Securities Company of the Year 2015, Money & Banking Magazine
- Best Retail Broker- Finance Asia (2014-2015) & The ASEAN Banker (2015)
- Best Brokerage House for Thailand, The Asset Triple A Awards 2012-2015
- TFEX Best Award (2011), Alpha Southeast Asia
- SET Awards 2011- Outstanding Securities Company
- SET Awards 2011- Outstanding Derivatives House



Maybank Kim Eng Securities (Thailand) Plc.

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Maybank Kim Eng Securities (Thailand) Plc.



Contact person



Mr. Montree Sornpaisarn, CFA

Chief Executive Officer

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Experience

Montree is presently responsible for the overall brokerage, investment banking business and new business development. He has over 28 years of working experience in securities, investment banking and fund management business. He has extensive experience in large-scale equity offerings including state-owned enterprises ("SOE") privatization and expertise in several areas of Investment Banking services such as Public Offerings, M&A, Restructuring and Project Finance

Financial Advisory (FA), M&A, and Other Financial Advisory

- IFA on Delisting and Tender Offer of BIG C Supercenter PCL.
- FA on joint investment in a mixed-use complex on Silom-Rama 4 for Dusit Thani
- IFA on the Acquisition of 6 petrochemical companies and an asset of PTTGC
- FA on Backdoor Listing and Tender Offer Preparer and Tender Agent of Nirvana Daii
- IFA on the Acquisition of BIG C Supercenter PCL. of Berli Jucker PCL.
- FA on Backdoor Listing and Tender Offer Preparer and Tender Agent of Singha Estate
- IFA on Amalgamation between CPALL and Siam Makro
- IFA on amalgamation between PTT Chemical Plc. and PTT Aromatics and Refining Plc., FA on NPS IPP, 600 MW (Win 2nd round)
- IFA for connected Transaction of BCLP Power
- Debt refinancing for the Aromatics (Thailand)
- FA on BCLP IPP, 1,400 MW (Win 1st round)
- FA to the FIDF for selling of SCIB shares with Cover Warrants
- FA to TOT for Concession Conversion of 8 agreements
- Project Head of Privatisation and Corporatisation Advisory of Powergen III
- Privatisation advisory on Performance Appraisal for Thai Airways International Plc
- Project Leader for Assets Valuation to TOT
- Project Head for THB15 bn project financing/debt arrangement of Rayong Electricity Generating
- FA to EGAT for privatization/Debt Finance Arranger & IPO Lead Manager for EGCO



Mr. Prasert Tantayawit, CFA

Managing Director, Investment Banking

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Prasert has been working in investment banking business for over 20 years. He has extensive experiences in advising enterprise clients in corporate restructuring, capital market fund raising through public offering and private placement of equity, debt and hybrid instrument, listing on the SET, mergers & acquisitions, privatisations, business valuation

Financial Advisory (FA), M&A, and Other Financial Advisory

- FA to Gunkul Engineering Plc. for the acquisition of 70% stake in Wind Energy Development Co Ltd, the owner and developer of 60 MW Wind Power Projects in Huai Bong, Nakhornratchasima
- FA and tender offer agent to Mitr Phol Sugar Corporation Ltd. for the mandatory tender offer to acquire shares of United Standard Terminal Plc. and the subsequent delist of its shares from the SET
- FA to Thai Tap Water Supply Plc on the acquisition of 30% equity interest in CK Power Co Ltd, the vehicle for investment in Nam Nhum 2 Power Co Ltd
- FA to SHIN Corporation Plc. on the partial sale of its shares in Advanced Info Service Plc. to Singtel Strategic Investments Pte. Ltd.
- FA to MFEC Plc. on the acquisition of three other independent groups of IT companies

Practice Areas

- Bachelor of Computer Engineering, Chulalongkorn University (Top score countrywide)
- MBA in Finance, Thammasat University (Top score entrance exam)
- Chartered Financial Analyst (CFA), CFA Institute
- Capital Markets Academy Class 4 (CMA), Stock Exchange of Thailand
- Thailand Energy Academy Class 10 (TEA)

Qualifications

Mar 2008 - Mar 2017	Director of IB Club
May 2008 - May 2010	Governor of the Stock Exchange of Thailand
May 2001 - May 2003	Governor of the Stock Exchange of Thailand
Apr 2007 - Apr 2011	Director, Association of Thai Listed Companies
May 2005- Jan 2010	Executive Director, Association of Securities Companies
Mar 2000 - Oct 2001	Director, Government Savings Bank
Oct 2001 - Current	Chief Executive Officer, Maybank Kim Eng Securities (Thailand)
Feb 2000 - Sep 2001	Managing Director, Investment Banking, Vickers Ballas Securities
Sep 1998 - Jan 2000	Managing Director, SG Asia Credit
Dec 1997 - Aug 1998	Director, Investment AIA Assurance Co., Ltd.
1988 - 1997	EVP, Investment Banking, JF Thanakorn Securities Ltd.

Practice Areas

- Bachelor of Mechanical Engineering, Chulalongkorn University
- MBA in Finance, The University of Texas at Arlington, USA
- Chartered Financial Analyst (CFA), CFA Institute

Qualifications

Mar 2010 - Apr 2012	Director Investment Banking Club
Mar 2017 - Present	Director Investment Banking Club
Jun 2015 - Current	Managing Director, Investment Banking, Maybank Kim Eng Securities (Thailand)
2012 - 2015	First Senior Vice President, Investment Banking, Siam Commercial Bank
2001 - 2012	Head, Investment Banking, TISCO
Securities Pcl. 1997 - 2001	Associate, Investment Banking, JF Thanakorn Securities