



### Firm Overview

Kompass Law Ltd. is a mid-size city law firm located in Bangkok's central business area. Founded in early 2002 by former veteran lawyers from the world's leading international law firm, Kompass Law offers full range of legal services with a goal to provide our clients with responsive solution to all their legal issues. Originally known as HNP Legal, our Firm has worked closely with a diverse group of clients, varying among domestic and international enterprises, both private and state owned.

With a team of experienced professionals, Kompass Law is capable of providing a variety of legal services, be it advisory, transactional, strategic planning or dispute resolution services. Our services, divided into 3 practice groups, i.e. General Commercial & Corporate, Work Permit & Immigration and Dispute Resolution, cover a wide range of legal practice areas, including merger & acquisition; corporate & securities laws; mega-project; investment; foreign business law; international trade; contracts; employment law; work permit & immigration; environmental & mining laws; antitrust law; consumer protection law; and litigation & arbitration.



### Service

Our areas of practice include:

- Bankruptcy
- Contract
- Corporate
- Corporate Reorganization & Restructuring
- Debt Restructuring
- e-commerce
- Foreign Business Law
- General Commercial
- Immigration and Work Permit
- International Trade
- Investment
- Labor and Employment
- Litigation and Arbitration
- Mega & Governmental Project
- Merger & Acquisition
- Real Estate/Property Law
- Rehabilitation
- Capital Market
- Trade Competition



### Experience

- Providing legal advice to clients both domestic and international in various industries, including IT, energy, logistics, heavy machineries, agricultural machineries, construction materials, transportation, real estate, food & beverage and etc. in legal planning, contract drafting and negotiation with respect to acquisition and sale of business, joint venture and corporate restructuring.
- Providing legal advice, preparing and negotiating of contracts with major telecommunication operators in respect of sale and purchase of telecommunication equipment and computer system.
- Providing legal advice to a listed construction company on finalizing OEM contract on the Design, Supply, Construction and Commissioning of Biodiesel Plant Project.
- Legal advisor to a multinational business and technology consultant on domestic contractual issues for government and state-enterprise projects.
- Providing legal advice to various contractors and concessionaires who undertake the projects in Suvarnabhumi Airport and telecommunication concessionaires on the legal issues concerning the matters of concession, construction contracts, bidding, business structure and the Act on Private Participation in State Undertaking.
- Advising and representing clients in drafting and negotiating various contracts in relation to the provision of aviation fueling services to oil companies and airlines at various major airports in Thailand.
- Legal advisor to various listed companies, both private and state-owned, in conducting their Annual General Shareholders Meetings as well as advising on relevant legal compliance issues.
- Assisting a number of clients, in various sectors, including, trading, energy, transport and communications, logistics, media, manufacturing and property, in their restructuring, conversion into a public company, listing and IPO project on a full range basis both in SET and MAI.
- Legal advisor to an oversea IT operator focusing on contractual and dispute resolution issues for the service provided to a state-owned bank and its subsidiary.
- Legal advisor to a multi-national pharmaceutical operator and alcohol beverage operator on customs dispute matter.



### Awards

- Trade & Customs Law Firm of the Year in Thailand, Corporate INTL 2010 Legal Awards
- Dispute Resolution Advisory Firm of the Year in Thailand, Corporate INTL 2010 Legal Awards



### Contact Us

#### Kompass Law Ltd.

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## Contact person



**THITI KUMNERDDEE**

Partner / Chief Executive Officer

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### Experience

- Capable of legal analysis and planning and giving legal advice in various areas of law especially laws relating to corporation, investment, merger and acquisition, securities, telecommunications, employment and other commercial laws.
- Negotiating commercial contracts especially in relation to IT, communication and telecommunication, joint venture agreement, both domestic and international, merger and acquisition, construction and other commercial contracts, including corporate reorganization and debt restructuring.
- Negotiating contracts with government agencies and state enterprises in relation to concession and other governmental contracts.
- In-dept legal analysis and planning and giving legal advice on the major state enterprises.
- Acting as secretary and legal adviser to the board of directors of companies both listed and non-listed.
- Provision of legal and transactional analysis and planning in investment and merger and acquisitions deals for both listed and non-listed companies, including advices on corporate and securities laws compliance.

### Career

Thiti has more than 25 years of experience in the practice of law. Prior to co-founding the Firm in 2002, Thiti spent ten years of practice at the international law firms Baker & McKenzie and as the manager of Department of International Legal Affair at Loxley Public Company Limited.

### Practice Areas

General Commercial; Contract; Corporate (private and public company); Securities & Capital Market; Information Technology / Telecommunication (IT/C) / E-Commerce and Internet Business Laws; Investment and Foreign Business law; Labor and Employment Law; Merger & Acquisition; Corporate Reorganization & Restructuring; Debt Restructuring; Bankruptcy; Rehabilitation; Privatization & Corporatization; International Trade; and Major/Government Projects.

### Qualifications

- Master of Law, Indiana University, USA.
- Bachelor of Law, Thammasat University.



**PUNN KASEMSUP**

Partner / Managing Director

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### Experience

- Comprehensive knowledge in commercial contract, international business transaction, laws governing corporate, labor, construction dispute resolution, joint venture, investment, merger and acquisition, business rehabilitation law, environmental and mining law, consumer protection law, customs and taxation, real estate, information technology (ITC), alcohol beverage control law as well as the knowledge in administrative law including the government contract and in the international law area.
- Capable of conduct research, providing legal recommendations/advice on the matter relevant to corporate and partnerships, commercial law, joint venture, construction, licensing, operation and management of various businesses, merger and acquisition, I/T Communication, debt restructuring and deal with the government agency.
- Capable of analyze fact and legal issues of commercial dispute and preparation for dispute resolution at arbitration and litigation levels including knowledge in enforcement of judicial and arbitral awards as well as the bankruptcy and business restructuring procedures.

### Career

Punn has more than 25 years of experience in the practice of law. Prior to co-founding the Firm in 2002, Punn spent ten years of practice at the international law firms Baker & McKenzie.

### Practice Areas

General Commercial; Contract; Corporate; Consumer Protection Law; Real Estate / Property Law; Investment and Foreign Business Law; Labor and Employment Law; Merger & Acquisition; Corporate Reorganization & Restructuring; Debt Restructuring; Bankruptcy; Rehabilitation; TAMC; Venture Capital; Privatization & Corporatization; Taxation; Litigation and Arbitration; Information Technology / Telecommunication / E-Commerce and Internet Business Laws; Trade Competition Law; International Trade; Intellectual Property; Food & Drug; Major Projects and Government Projects; and Construction Law.

### Qualifications

- Master of Law in Comparative and International Laws, Southern Methodist University, USA
- Bachelor of Law, Thammasat University